



Doctoral Program in Applied Economics

The Wharton School
University of Pennsylvania
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Dear Colleague,

We would appreciate your help in recruiting qualified students to The Wharton School's Doctoral Program in Applied Economics. Our program gives students the tools and training to get jobs in applied-economics positions in economics departments, business schools, and public policy programs. It is designed to prepare students to conduct rigorous research. Students take core courses in microeconomic theory and quantitative methods. Students also take two major field concentrations designed to give them the tools necessary to conduct quality research in a core economic discipline. The curriculum combines courses offered in the Applied Economics and other graduate programs at the Wharton School, as well as courses offered by the Penn Economics Department.

Drawing from 34 faculty members in the Business Economics and Public Policy and Real Estate departments, as well as a large number of economists across multiple Wharton departments and the Law School, the Applied Economics program allows specialization in a number of areas, including Behavioral Economics, Development Economics, Economics of Risk Management, Industrial Economics and Business Regulation, Public Economics and Political Economy, and Urban Economics and Real Estate. See attached list of faculty and their research interests. Students may also form a second major using courses offered by the Penn Economics Department and by other programs at the Wharton School.

Our objective is to recruit motivated students ready to start doing research in cooperation with our diverse faculty. Candidates with strong foundational training in economics and mathematics and who have shown proficiency for and interest in academic research will be prioritized. We do not impose a cutoff for applicants based on GRE scores, but 93 percent of last year's applicants had quantitative GRE scores at or above 770 (out of 800) or 150 (out of 170) if using the new grading system.

All admitted students receive our Fellowship offering full tuition and fees along with a stipend of \$26,390 per year. Funding is guaranteed for four years, and additional funding is available through teaching and research assistantships.

Applications are due by December 15, 2012. Additional information on our program is available at:

<http://www.wharton.upenn.edu/doctoral/programs/applied-economics.cfm>

Thank you in advance for your time and consideration.

Sincerely,

A handwritten signature in cursive script that reads "Fernando V. Ferreira".

Fernando Ferreira
Professor & Ph.D. Coordinator