

Careers @ Exeter Adventures in Excellence

Great People, Great Results

We pride ourselves on delivering outstanding results to our clients, providing creative solutions that address our clients' complex challenges, and recognize that the high quality of results we deliver is a reflection of the quality of the people and teamwork at Exeter.

As a high quality, mid-sized company, Exeter is small enough that employees are able to benefit from direct access to management but big enough to provide stability and competitive benefits.

Our Mission

Great people delivering great results. Exeter has consistently produced quality work in the following areas:

- ◆ Strategy and Planning Engagements
- ◆ Complex Systems Implementations
- ◆ Business Intelligence Solutions
- ◆ SaaS Product Development

About Exeter

Founded in 1984, Exeter Group is a consulting firm that specializes in IT strategy and planning, enterprise business systems implementations, and custom application development. Since our inception, our practice has focused on delivering high quality solutions to a diverse client base.

Exeter is headquartered in Boston, MA. For further information please visit our website at <http://www.exeter.com>.

Application Instructions

Please submit resume, cover letter and unofficial transcript via the Route 2 system at Williams.

Application deadline: Wednesday, October 3, 2012

Come see us at the Career Fair on Friday, September 28th.

Bright people, excellent opportunities: Exeter is a great place to work

Are you a well-rounded individual with a passion for technology and thirst for knowledge? Are you in excellent academic standing? Do you have strong communication skills and leadership abilities? If so, you may have what it takes to be on the Exeter team. Committed. Creative. Empowered. Cool under pressure. Always thinking. Always doing.

Consultants

At Exeter Group, our consultants enjoy a great deal of responsibility and independence in a supportive corporate learning environment. They work closely with clients, contribute to project teams, and participate in projects ranging from designing complex solutions and applications to creating innovative strategies for leveraging systems for competitive advantage to managing large-scale implementations. Our consultants learn and develop professionally by:

- **Gaining first-hand exposure** to all aspects of project lifecycles and project management and having the opportunity to independently manage and prioritize project tasks.
- **Applying their business and technical knowledge** to both analyze unique and complex requirements and propose creative and practical business and performance solutions.
- **Integrating day-to-day responsibilities** with an awareness and understanding of a project's overall goals.
- **Interacting with managers on a daily basis** that, in turn, maximizes learning and fosters collaborative mentoring relationships.

Consultants must not only express a genuine interest in working with clients, gaining business acumen and learning new technologies, but also demonstrate exceptional analytical, communications, and organizational skills.

Software Solution Architects

At Exeter Group, our architects respond to a diverse range of business problems by designing and building technical solutions that exceed our clients' expectations. In addition to working on some of the most challenging problems our clients encounter, everyone at Exeter is encouraged and empowered to expand their technical and business knowledge as part of every project. Being part of a client team means participation not only in technical aspects of software development, ranging from creating specifications to solution design and implementation, but also in helping to frame and solve complex business challenges. Architects have the opportunity to take on various responsibilities ranging from solving difficult technical problems, to engaging in client-facing activities, to assuming project management roles. We expect everyone to be:

- **Knowledge-driven...**with the personal motivation to constantly learn and apply new technologies in a fast-paced environment.
- **Team players...**with the ability to function as an integral part of a project team.
- **Task oriented...**with the skills to manage time effectively in order to meet strict deadlines.
- **Easily adaptable...**with the intellectual stamina to jump into projects at any point in the project lifecycle.

In addition to being excited to learn new technologies, you must be an excellent problem-solver and possess exceptional oral and written communication skills.